



Federal Acquisition Service

# 2007 VETS GWAC CATALOG



They sacrificed in battle,  
now it's time we support them in business

# What is VETS?

**A new way for federal agencies to achieve small business goals through purchase of Information Technology solutions from small businesses owned by service-disabled veterans.**

## **VETS is:**

- **A multiple award indefinite-delivery/indefinite-quantity contract**
- **Designed to provide cutting-edge technology solutions to federal agencies without the expense and time involved in open market set-aside procurements**
- **A result of Executive Order 13360**

*GSA, in its continued commitment to help federal agencies reach their small business goals, is proud to introduce its newest contract designed to simplify the acquisition of information technology solutions from firms owned by service-disabled veterans.*

*The VETS GWAC offers the right mix of innovative solutions from industry partners who stand ready to meet your next technology challenge.*

## **Features**

- Set-aside contract for service-disabled veteran-owned firms
- Five-year base period with one, five-year option
- Two functional scope areas
  - Systems Operations & Maintenance
  - Information Systems Engineering
- Ordering procedures based on Fair Opportunity (FAR 16.505)
- \$5 billion program ceiling

## **Benefits**

- Federal agency assistance in meeting 3 percent goal for contracting with service-disabled veteran-owned firms
- Pre-competes, easy to use contracts
- Short procurement lead time
- Training and support from VETS GWAC acquisition team
- Increased contracting opportunities for small business
- Flexible subcontracting arrangements, especially with service-disabled veteran-owned businesses

**Getting started is easy.** Just call (877) 327-8732 or send an e-mail to [vetsgwac@gsa.gov](mailto:vetsgwac@gsa.gov). Visit [www.gsa.gov/vetsgwac](http://www.gsa.gov/vetsgwac).



Federal Acquisition Service

To Our Military and Federal Government  
Information Technology Colleagues,

As the Director of the General Services Administration's Small Business Governmentwide Acquisition Contracts (GWAC) Center, it gives me great pleasure to present the new Veterans Technology Services GWAC Contract Guide.

The award of VETS is the culmination of a team effort involving many federal agencies and veterans advocacy groups, which resulted in Executive Order 13360 being signed in October 2004. This Order directed GSA to award a GWAC that is set aside for small businesses owned by service-disabled veterans.

We are very excited about this new contract vehicle. VETS offers a wide range of information technology solutions from 44 highly-qualified service-disabled veteran partners.

With the award of VETS, federal agencies now have a ready-to-use contract that offers both streamlined ordering and opportunities to do business with service disabled veterans. In addition, VETS offers choices on how orders may be issued against the contract. One method is through a delegation of ordering authority to use the contract directly with the second method being use of an assisted services organization, such as GSA's Offices of Assisted Acquisition, to place an order on your behalf.

Please utilize this guide as a tool to assist you in learning more about the VETS GWAC. I also recommend visiting our website at [www.gsa.gov/vetsgwac](http://www.gsa.gov/vetsgwac) or contacting us for additional information at (877) 327-8732.

We look forward to working with you in meeting your IT mission requirements under the VETS GWAC.



Mary Parks  
Director  
Small Business Governmentwide  
Acquisition Contracts Center  
Federal Acquisition Service  
U.S. General Services Administration





The Federal government is the single largest consumer in the nation, purchasing more than \$350 billion in goods and services each year. But with countless laws, executive orders and regulations to adhere to, the procurement process can be complex for even the most astute Federal agencies.

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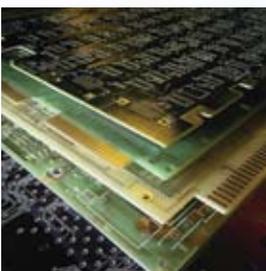
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KMI Inc.  
1300 Piccard Dr.  
Suite 200  
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Telephone: (301) 926-5090  
Fax: (301) 926-5091  
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For more information, contact **Lee Ann Standish** at 703-676-5042 or [standish@saic](mailto:standish@saic).



# VETS Partners in Progress



**BRADLEY SCOTT**—Regional Administrator, GSA Heartland Region  
**THOMAS F. BROWN**—Director, Customer Accounts and Research, GSA Heartland Region Federal Acquisition Service

Brad Scott and Tom Brown were responsible for laying the groundwork for GSA's Veteran's Initiative. In 2004, Scott and Brown initiated the push to increase business opportunities for veteran-owned businesses, both internally to GSA, and externally through agency partnerships. Throughout the course of the initiative, Scott and Brown established and integrated outreach teams with veteran-owned businesses, veterans service organizations, federal agencies, and GSA executives. Scott and Brown were also responsible for coordinating numerous veterans outreach conferences as well as coordinating efforts with the Department of Veterans Affairs to create a Veterans Business Toolkit. Both individuals have provided ardent support to the VETS GWAC team and were recently recognized for their contributions to GSA's Veterans Initiative at the VETS GWAC Celebration on June 21.

## Special Recognition

GSA would like to recognize the following individuals for their support of GSA's VETS GWAC:

- **STEPHEN TRIPLETT**, Chief Operating Officer, GSA Heartland Region Federal Acquisition Service
- Lieutenant Colonel **JIM BLANCO**, Office of Small Business Programs, Department of the Army
- **ROBERT HOWARD**, Assistant Secretary for Information and Technology, Department of Veterans Affairs
- **KENNETH KRIEG**, Undersecretary of Defense for Acquisition, Technology and Logistics

**MARY PARKS**—Director, GSA Small Business Governmentwide Acquisition Contracts Center

**MATTHEW VERHULST**—Contracts Division Director, GSA Small Business Governmentwide Acquisition Contracts Center The Small Business GWAC Team

Mary Parks and the Small Business GWAC Team initiated and issued the solicitation for the VETS GWAC in March 2005. A team of seven individuals from the Small Business GWAC Center were assigned the task of evaluating the more than 400 proposals that were submitted in response to the solicitation. Many hours were spent evaluating these proposals across the following evaluation factors: capacity, capability, management, price, past performance and acceptability. The Small Business GWAC team awarded the VETS GWAC in December 2006, and notice to proceed was given in February 2007. Special recognition for their activities in the award of this contract goes to Janna Babcock, Lee Tittle, Aletha Pelham, Greg Byrd, Neal Fox, Tina Burnette, Jean Oyler and Jim Van Hooser.

**SCOTT DENNISTON**—Director, Office of Small and Disadvantaged Business Utilization, Department of Veterans Affairs

Scott Denniston has been instrumental in establishing partnerships to advance GSA's Veterans Initiative, as well as supporting the VETS GWAC team through internal VA efforts. Denniston has been involved with GSA's Veterans initiative since 2004, actively participating on outreach teams and speaking on behalf of the VA at regional and national conferences. Denniston also initiated the Veteran's Business Toolkit, including publications, videos and more, to assist veteran business owners in understanding how to do business with the government.

# VETS: Background, Scope & Benefits

## WHAT IS A GWAC?

**G**overnmentwide acquisition contracts (GWACs) are indefinite delivery/indefinite quantity (IDIQ) contracts for various information technology resources negotiated, awarded and administered by one particular agency but available to other federal agencies for purchases. Each GWAC is operated by an executive agent, such as the General Services Administration, designated by the Office of Management and Budget pursuant to section 5112(e) of the Clinger-Cohen Act.

In accordance with Section 5112(e) of the Information Technology Management Reform Act, "The director [of the Office of Management and Budget] may designate one or more heads of executive agencies as executive agents for governmentwide acquisitions of information technology." GWACs are not subject to the requirements and limitations of the Economy Act.

GWACs are valuable tools for the acquisition of information technology services and supplies, but the ordering contracting officer must ensure that: (1) the GWAC is not used to circumvent applicable agency policies or regulations; (2) the ordering agency properly administers all task order terms and conditions and adheres to federal acquisition regulations and policy; (3) agency requirements are within the scope of the master GWAC contract; and (4) subsequent task orders are within the scope of the contract.

## WHAT ARE THE BENEFITS OF THE VETS GWAC?

GSA officials and VETS GWAC contractors have identified a number of significant benefits for federal agencies participating in the program. The advantages include the fact that it:

- Creates a pathway to success for industry partners.
- Offers access to pre-qualified contractors. The program features a rigorous selection process, aggregates the best-in-class SDVOSBs on one vehicle, and fills a gap in GWACs and agency IDIQs.
- Enables federal clients to earn SDVOSB credit towards their 3 percent goal.
- Is competitively awarded and easy to use.
- Incorporates a robust contract scope, offering solutions-based contracts for IT services and solutions and global reach to the federal customer.
- Allows flexible teaming
- Features short procurement lead times, with no FedBizOpps synopsis required, limited protestability and Section 803 compliance.
- Offers partnership with Small Business GWAC Center.

## WHAT IS THE SCOPE OF THE VETS GWAC?

**V**ETS GWAC is a multiple award/indefinite delivery indefinite quantity contract to provide worldwide IT solutions to client agencies. VETS GWAC is designed to provide the greatest amount of flexibility possible to efficiently and effectively support the federal government's needs in its daily operations, its protection of infrastructure, the fight against terrorism and the development and marketing of emerging technologies.

To this end, VETS GWAC was created to fulfill the IT requirements of GSA and other federal agencies. Work may be performed at headquarters and/or field offices located throughout the world, as specified in each task order, to provide a variety of IT support services, including new and emerging technologies that will evolve over the life of VETS GWAC.

The government shall order services under the contract by means of task orders with specifically defined scopes, deliverable products, and schedules. "VETS order terms include fixed-price (all in FAR 16.2), time-and-materials (per FAR 16.6) and labor-hour (per FAR 16.6). VETS also allows requiring activities to choose among the incentive features found in FAR 16.4 that are tied to fixed-price, time-and-materials and labor-hour terms."



## WHAT ARE THE STEPS TO USING THE VETS GWAC?

**T**he Department of Veterans Affairs, GSA, DoD and other agencies are committed to using the GSA VETS GWAC to meet their IT needs. In so doing, they are postured to meet Congress' 3 percent SDVOSB procurement goal. How about your agency?

It's as easy as 1-2-3-4-5...

1. Obtain a delegation of ordering authority. Requesting delegation is easy, often involving just a 15-20 minute training session that may be handled over the phone. For details, go to [www.gsa.gov/vetsgwac](http://www.gsa.gov/vetsgwac) and click "Delegation of Authority".
2. Define your acquisition strategy and your requirements, then decide which functional area to use.
3. Issue an RFP via e-mail or E-buy within the functional area.
4. Receive and evaluate proposals.
5. Issue a task order, and send a copy of the task order and SOW to the Small Business GWAC Center.

\* GSA's Small Business GWAC Center is available to provide pre-award statement of work reviews at no cost to ordering entities.



# “Excellence, Integrity, and Customer Satisfaction”

## The VETS, Inc. Team



Veterans Enterprise Technologies Solutions, Inc. (VETS, Inc.) is a small business leader in providing high quality IT, Program Management, Intelligence/Imagery Analysis and Consulting services to government customers. VETS Inc. is a winner of both functional areas of the VETS GWAC. What discriminates VETS Inc. from its competition is our:

- ★ **Exceptional team** of industry giants and award-winning small, IT businesses;
- ★ **Extremely relevant experience and past performance citations** in every category within both functional areas;
- ★ **Very competitive rates** designed to provide customers with the greatest Return on Investment (ROI); and,
- ★ **Genuine Team commitment** to satisfy customers' requirements and expectations.

For more information on our VETS Team, please contact:

**Jim Case**  
President & CEO  
(703) 801-8171  
jcase@vets-inc.com

**Jim Moody**  
Chief Operating Officer  
(703) 587-6972  
jmoody@vets-inc.com

[www.vets-inc.com](http://www.vets-inc.com)





# Department of Veteran Affairs

# Memorandum

**Date:** MAR 26 2007

**From:** Assistant Secretary for Information and Technology (005)

**Subj:** VA Use of the Veterans Technology Services (VETS)  
Governmentwide Acquisition Contract (WebCIMS 375951)

**To:** Under Secretaries, Assistant Secretaries and Other Key Officials

1. Veterans Technology Services Government wide Acquisition Contract (VETS GWAC) is a small business set-aside contract for service-disabled veteran-owned (SAVO) small technology firms with a \$5 billion program ceiling. In accordance with the Department's mission to serve veterans, VA determined that the VETS GWAC contracts would be a preferred source for VA Information Technology (IT) Service Contracts.
2. These pre-competed, easy-to-use contracts were awarded in December 2006, and are now available for use. Although this contract vehicle affords increased contracting opportunities for small businesses owned by veterans, ordering procedures are based on fair opportunity (FAR 16.505). Information on the Delegation of Ordering Authority and a 15-minute training session for which contracting officers can register is available online at [www.gsa.gov/vetsgwac](http://www.gsa.gov/vetsgwac). The site also includes an overview of this set-aside contract, a list of the VETS contract holders and guidance on using VETS GWAC. If VA has a requirement that cannot be met by one of the more than 40 vendors on the contract, then the purchaser should use the Austin Automation Center (AAC) Global Information Technology support Services (GITSS) Contract for GSA Schedules.
3. The IT Tracker approval process continues to be required for all IT and IT related acquisitions whether or not IT funding is used. Any services and/or products that have the potential to store data and/or the potential to connect to, or affect, the VA network must be approved through IT Tracker.
4. If you have any questions, have a member of your staff contact Gary Shaffer, Director, IT Capital Execution Service (005P2) at 205-357-3923.

A handwritten signature in black ink, appearing to read "Robert T. Howard".

Robert T. Howard

# Fair Opportunity for VETS

Of the various set-aside programs in Part 19 of the Federal Acquisition Regulations (FAR) that have associated GWAC contracts, only the 8(a) program has a general exemption to the requirement that competition be used in awarding contracts (currently up to \$3.5 million per order). For the rest, including VETS, competition is a requirement except in very limited circumstances.

The GWAC contracts are multiple award indefinite delivery indefinite quantity (IDIQ) contracts following the rules found in part 16 of the FAR. Specifically, FAR 16.505(b)(1) discusses the requirements for fair opportunity in placing orders. It reads in part: "The contracting officer must provide each awardee a fair opportunity to be considered for each order exceeding \$3,000 issued under multiple delivery-order or multiple task-order contracts." So competition within the GWACs is applied through the procedures for fair opportunity.

Applying fair opportunity for VETS means that each time you have a task order for VETS, all contract holders in the functional area under which the task as been determined to fall must be

given an opportunity to submit a proposal. Notice what that says: "each time." So rotating through a list of the contract holders or randomly drawing names would not qualify as fair opportunity. Each contract holder must have an actual opportunity to submit a proposal on each task falling under the functional area where they have a contract.

\*See VETS GWAC Ordering Guide at [www.gsa.gov/vetsgwac](http://www.gsa.gov/vetsgwac) for more information.

## FAIR OPPORTUNITY PROCESS

- (1) Authorized users (or GSA acting on their behalf) will use the fair opportunity process specified in FAR Subpart 16.505(b)(1) in selecting order contractors.
- (2) Ordering contracting officers from the agencies will develop and document the process according to FAR standards. OCOs should review and become very familiar with FAR 16.505.
- (3) Competitive order contractor selection criteria will be established by the OCO.
- (4) Tradeoff or low price—technically acceptable evaluations are authorized.
- (5) Price is always a required evaluation factor for source selection based upon merit.
- (6) Past performance is always a required evaluation factor for task orders estimated to be valued at over \$100,000.
- (7) The government may require oral presentations.
- (8) The government may evaluate quotations and proposals without discussions.
- (9) Formal evaluation plans or rating of quotes or offers is not required. However, the amount of acquisition planning, evaluation and documentation should be commensurate with the estimated value, inherent risk of performance and importance of the order. For example, the agency's initial selection of which contractor to utilize should have substantially more planning and evaluation for a higher risk, higher valued order than on a lower risk, lower valued one.
- (10) Use of any method (such as allocation or designation of any preferred contractor) that would result in fair consideration not being given to all FA contractors is prohibited.
- (11) Use of a multi-phased approach when effort required to respond may be resource-intensive is possible—the OCO should confer with the PCO on implementation. Generally, the best practice is to send out an initial notification to all FA based contractors stating a concise requirement synopsis with salient characteristics. Contractors will be



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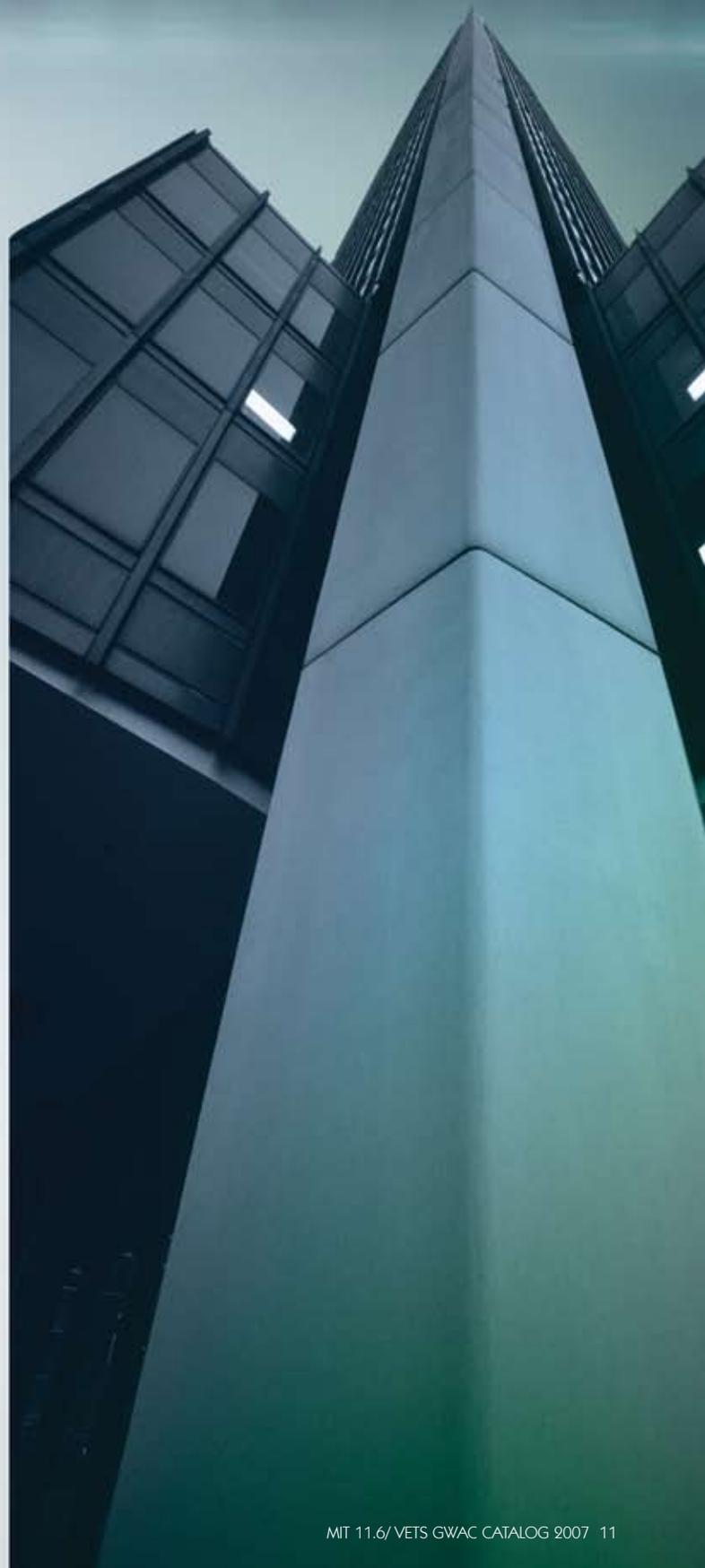
  

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afforded a short time in which to elect to “opt in” or “opt out” of receiving the formal RFQ or RFP. Failure to opt in constitutes opting out. Contractors opting in would be sent the formal RFQ or RFP.

- [12] Formal RFQs or RFPs should afford offerers a reasonable period of time to respond to, taking into account the unique requirement circumstances, and the OCO will establish that time frame. Contractors are not required to quote or propose for task orders (this does not void the minimum revenue requirement). Time should be allotted to promote competition.
- [13] When the ordering agency or GSA on the agency’s behalf, makes its decision, the OCO shall document in the order file the rationale for placement and price of each order (price analysis/price reasonableness determination is always required for FP, T&M and LH work), including the basis for order contractor selection and the rationale for any tradeoffs among cost or price and non-cost considerations. Best evaluation practices and agency-specific guidance should be followed. The order file shall also identify the basis for using any of the four exceptions to the fair opportunity process. If the OCO uses the logical follow-on exception, the rationale shall describe why the relationship between the initial order and the follow-on qualifies for the exception. (The original competition must have been under the same GWAC.) It is the agency’s responsibility to produce and maintain the required documentation for each order regardless of the dollar value of the order.
- [14] Following the order placement decision and the documentation of the decision, the ordering agency or GSA on the agency’s behalf will place the order with the selected contractor.
- [15] There must remain at least three active contracts in a FA for the FA to be utilized for fair opportunity competition. If the number of qualified awardees in a FA falls below three, it will act as a stay to the utilization of those less than three contracts for new order competition (but not for issued task orders or for those new orders issued under a bona-fide fair opportunity exception) until such a time as three contract awards in the FA are in effect. The government will make efforts to maintain the minimum level of three contract awardees per functional area through an open season (and may conduct an open season then without consideration of number of awardees remaining in the FA award pool when in it is in the government’s interest) at the option period, and from time to time, with the understanding that doing so remains at the government’s discretion and that the length of any open season acquisition cycle is a matter subject to many variables outside of the government’s control. No specific promises regarding open season timing, duration or outcomes are expressed or implied.



# VETS Functional Areas

## Area 1—Systems Operations and Maintenance

- [1] Chief Knowledge Officer Support
- [2] Configuration Management and Licensing
- [3] Database Design and Administration and Data Storage Management
- [4] E-Business Planning and Support
- [5] Electronic Commerce and Electronic Data Interchange Support
- [6] Emerging Technologies
- [7] Independent Verification and Validation
- [8] Information Architecture Analysis and Web Object Indexing
- [9] Information Management Life Cycle Planning/Support
- [10] Integration Support
- [11] Internet System Architecture and Webmaster Support
- [12] Mainframe/Data Processing System Support
- [13] Media/Training Center/Video Teleconferencing Support

- [14] Network Support (including interdepartmental data network, local area networks, wide area networks, Internet access)
- [15] Office Automation Support/Help Desk Support
- [16] Performance Measures and Metrics Planning
- [17] Seat Management
- [18] Section 508 Compliance Assistance
- [19] Supply Chain Management (Logistics)
- [20] Systems Management Support
- [21] Technical Support
- [22] Telemedicine
- [23] Test and Evaluation Support
- [24] Training, Training Development and Training Center Support (including Computer-Based Training)
- [25] Virtual Data Center
- [26] Anti-Virus Management Service
- [27] Biometrics
- [28] Computer Security Awareness and Training
- [29] Disaster Recovery, Continuity of Operations and Contingency Planning
- [30] Hardware and Software Maintenance and /or Licensing
- [31] Independent Verification and Validation (Security)
- [32] Managed E-Authentication Service
- [33] Managed Firewall Service
- [34] Privacy Data Protection
- [35] Public Key Infrastructure
- [36] Secure Managed E-mail Service
- [37] Security Certification and Accreditation
- [38] Systems Vulnerability Analysis/Assessment and Risk Assessment

## Area 2—Information Systems Engineering

- [1] System and Software Design, Development, Engineering and Integration
- [2] Information Technology Strategic Planning, Program Assessment and Studies
- [3] Automated Workflow System Development and Integration
- [4] Business Process Reengineering
- [5] Chief Information Officer Support
- [6] Global Information Systems
- [7] Software Life Cycle Management
- [8] Software Engineering
- [9] Customer Relationship Management
- [10] Information Technology Architecture Support
- [11] Infrastructure Quality Assurance
- [12] Instructional Design and Modeling & Simulation
- [13] SCE/CMM/CMMI Analyses and Implementation Support
- [14] Anti-Virus Management Service
- [15] Biometrics

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A VETS GWAC AWARDEE — CONTRACT #GS-06F-0547Z

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  - [23] Public Key Infrastructure
  - [24] Secure Managed E-mail Service
  - [25] Security Certification and Accreditation
  - [26] Systems Vulnerability Analysis/  
Assessment and Risk Assessment



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The ESN VETS team brings together the nation's most skilled IT solutions and services to provide federal government customers the best capabilities available to reach their systems operations, maintenance and information systems engineering goals.

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**SERVICE-DISABLED VETERAN OWNED**  
**CONTRACT NUMBER: GS-06F-0514Z**

# VETS Delegation of Ordering Authority

Federal buyers wanting to use the VETS GWAC must receive training on the proper use of the VETS contract and be granted a written delegation of ordering authority (delegation) signed by a VETS GWAC procuring contracting officer (PCO) prior to competing for and issuing VETS GWAC task orders.

The training may take as little as 15 to 20 minutes. Delegation is required by GSA's Quality Assurance Plan in accordance with the Office of Management and Budget guidelines, and the delegation training helps contract officers use the contract more effectively. Delegation can only be granted to warranted ordering contracting officers (OCOs), but all individuals involved with an order are encouraged to participate in the training.

Delegation is easy to request and is routinely handled through a brief conference call with a VETS GWAC PCO, provided the parties being trained have Internet access during the training.

To start the process, contracting officers interested in becoming VETS GWAC OCOs need to submit the following information to [vetsgwac@gsa.gov](mailto:vetsgwac@gsa.gov):

1. Agency name, individual(s) full name, street address, e-mail address, phone number and fax number for each contracting officer requesting VETS GWAC delegation of ordering authority.
2. Scan and e-mail a copy of each contracting officer's warrant to the names list above; copies may be faxed to (816) 823-1608.
3. Names of others who may be participating in the training. (Note: If not contracting officers, these additional individuals are not eligible to receive delegation of ordering authority.)

4. Upon receipt of this information, a VETS GWAC PCO will contact the contracting officer(s) to set up a training date and time.

After the training is completed, the delegation memorandum will be sent to the contracting officer. Upon bilateral execution, the contracting officer will be a VETS GWAC OCO.

## AGENCIES WITH DELEGATED CONTRACTING AUTHORITY FOR VETS GWAC (as of June 2007)

Air Force  
Department of Agriculture  
Department of Commerce  
Department of Defense  
Department of Health & Human Services  
Department of Homeland Security  
Department of Housing and Urban Development  
Department of Labor  
Department of State  
Department of the Army  
Department of the Interior  
Department of the Treasury  
Department of Transportation  
Department of Veterans Affairs  
Environmental Protection Agency  
Executive Office of the President  
Federal Communications Commission  
General Services Administration  
Millennium Challenge Corporation  
U.S. Securities and Exchange Commission



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## THE UNDER SECRETARY OF DEFENSE

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APR 12 2007

MEMORANDUM FOR SECRETARIES OF THE MILITARY DEPARTMENTS  
DEPUTY UNDER SECRETARY OF DEFENSE (LOGISTICS  
AND MATERIAL READINESS)  
DIRECTOR, DEFENSE RESEARCH AND ENGINEERING  
ATSD NUCLEAR AND CHEMICAL AND BIOLOGICAL  
DEFENSE PROGRAMS  
DIRECTORS OF THE DEFENSE AGENCIES  
DEPUTY UNDER SECRETARY OF DEFENSE,  
INSTALLATIONS AND ENVIRONMENT  
DEPUTY UNDER SECRETARY OF DEFENSE,  
INDUSTRIAL POLICY  
DEPUTY UNDER SECRETARY OF DEFENSE  
INTERNATIONAL TECHNOLOGY SECURITY  
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: General Services Administration (GSA) Government-Wide Acquisition Contract (GWAC) for Service-Disabled Veteran-Owned Small Businesses (SDVOSBs) in Information Technology

The GSA approved 43 Teams of SDVOSBs on February 2 to participate in federal information technology acquisitions through a GWAC. The GSA Administrator has requested a statement of the DoD-level participation in this GWAC, and we have replied by letter. To the extent that any of the SDVOSB Teams listed by GSA meets the requirement of a DoD buying activity, I encourage you to accord these SDVOSB Teams the maximum practicable opportunity to participate. For information on participation, training, and the list of the 46 SDVOSB teams and points of contact, visit [www.gsa.gov/shu](http://www.gsa.gov/shu).

I urge the acquisition community and major commands to use this GSA contract vehicle to meet the 3 percent procurement goal established by Congress and incorporated into the DoD Service-disabled Veteran-owned Small Business Strategic Plan, which is posted at [www.acq.osd.mil/osbp/programs/veterans](http://www.acq.osd.mil/osbp/programs/veterans). The Department has made contract awards to firms owned by service-disabled veterans who have served in World War II, the Korean War, the Vietnam War, the Gulf wars, Operations ENDURING FREEDOM and IRAQI FREEDOM. While we have made progress toward meeting the goal, we still have a long way to go. We must pursue this goal with vigor.

Many more disabled veterans will return from the campaigns in Iraq and Afghanistan and will seek to participate in DoD procurements, including GWACs, such as this one. By contracting with these teams of businesses owned by service-disabled veterans, we acknowledge their services as Warfighters and appreciate their acumen as entrepreneurs and vendors to the Department.

Sincerely,

Kenneth J. Krieg

# CLAIMING SOCIOECONOMIC CREDIT

When an agency is reporting its own task orders, it must fill in the contracting office agency ID and contracting office ID, and when the record with its socioeconomic credit is complete, it will be tied to the organization when the rest of the task order information is matched up as an order against the applicable VETS GWAC contract number. When ordering for a customer agency, fill out the contracting agency ID and contracting office ID, and also fill in the funding agency ID and funding office ID for the customer agency to transfer the socioeconomic credit to the customer:

## Purchaser Information

### Contracting Office Agency ID

FPDS-NG automatically populates this field based on the user's profile. This code cannot be changed when the document is in final status unless a modification to specifically transfer responsibility to another office is issued. This field uses FIPS 95 codes to identify contracting office agencies.

## Federal Systems Integration & Management Center (FEDSIM) Achieving Client Success on Large, Complex Projects Through Planning & Post-Award Engagement

For value-added, customized, acquisition, project management, and financial management services and expertise in formulating and executing Information Technology projects under the VETS GWAC, contact the GSA Federal Acquisition Service (FAS)/Assisted Acquisition Services [assistedservices@gsa.gov](mailto:assistedservices@gsa.gov)

For complete life cycle support and acquisition expertise on large, complex projects under the VETS GWAC, contact GSA Federal Systems Integration and Management Center (FEDSIM) [fedsim@gsa.gov](mailto:fedsim@gsa.gov). FEDSIM has the acquisition expertise to help clients start and stay on original schedule and budget, and makes use of cost, incentive, and performance based contracts to ensure Industry Partners stay focused and motivated.

FEDSIM is part of the office of Assisted Acquisition Services within the Federal Acquisition Service of the General Services Administration.

### Contracting Office Agency Name

FPDS-NG automatically populates this field based on the name associated with the contracting office agency ID in FIPS 95.

### Contracting Office ID

Enter the FIPS code that identifies the contracting office

### Contracting Office Name

FPDS-NG automatically populates this field based on the name associated with the contracting office ID in FIPS 95.

### Funding Agency ID

Enter the code from FIPS 95 that identifies the agency providing the preponderance of the obligated funds, if funding for this transaction was provided by another agency. Otherwise, leave blank.

### Funding Agency Name

FPDS-NG automatically populates the agency name based on the FIPS code entered in the funding agency ID.

### Funding Office ID

Program/funding office—Do not enter a code unless it is a valid funding office code in the FPDS-NG Contracting Office/Funding Office Lookup Table for the agency. If program/funding agency is DoD, then program/funding office code must have a value from the DoDAAC. Otherwise, leave blank.

### Funding Office Name

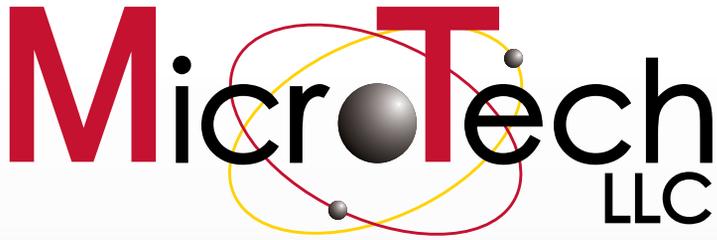
FPDS-NG automatically populates the office name based on the FIPS code entered in the funding office ID.

### Funded by Foreign Entity

Check the box if a foreign government or international organization bears some of the cost of the acquisition (this includes foreign military sales).

### Reason for Inter-Agency Contracting

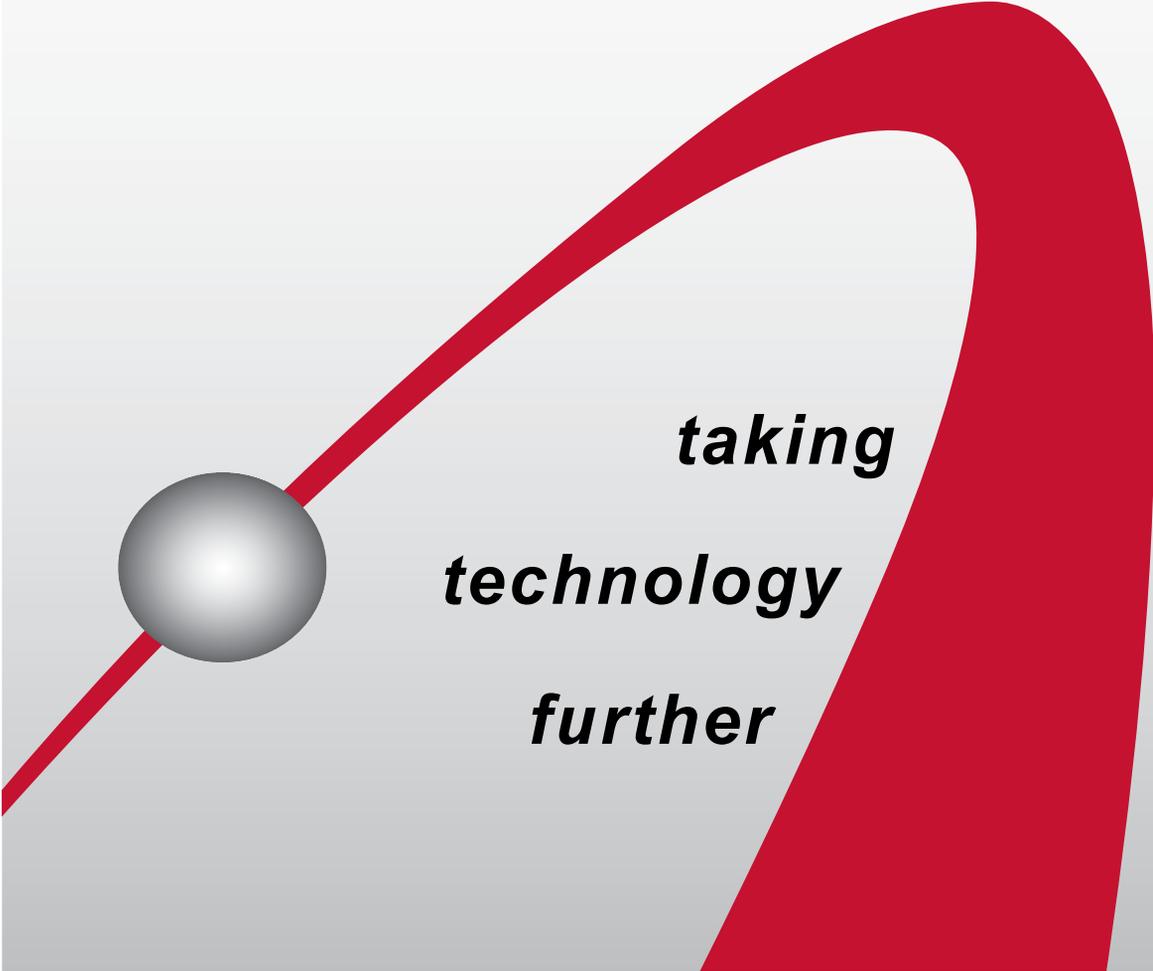
The reason for purchase must be a valid value from the FPDS-NG data dictionary. If the program/funding agency code is DoD and product/service code begins with 70, D3, H170, H270, H370, H970, L070, N070, U012 or W070, the reason for purchase must not be blank. Otherwise, leave blank. When the contracting or funding agency is DoD and this procurement is for computer hardware or services, select a value for the reason certified by the funding office.



[www.MicroTechLLC.com](http://www.MicroTechLLC.com)



A Service-Disabled  
Veteran-Owned & 8(a)  
Small Business



*taking  
technology  
further*

*Excellence in Strategic Consulting, Technology  
Solutions and Managed Services*

MicroTech provides excellent cost-effective capabilities to Global 2000 companies and our clients in the Department of Defense, Civilian agencies of the Federal Government and local government agencies.

Take your organization further [www.microtechllc.com](http://www.microtechllc.com)



VETS  
Governmentwide  
Acquisition  
Contract (GWAC)

**Microsoft**  
**GOLD CERTIFIED**  
Partner

**ADVANCED SYSTEMS, Inc.** Fairfax, VA

CONTRACT No.: **GS-06F-0508Z**

Advanced Systems, Inc. is a full service management and technology solutions development company. Our professionals combine a wealth of experience both working for and supporting government and commercial clients. We understand the needs of the Government and how it does business. Team ASI combines the capabilities of more than 30 world-class SDVOSB companies and our larger partners. Our goal is to provide innovative solutions to a diverse set of real world problems based on industry best practices and a detailed knowledge of technology – both current and emerging.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*Robert A. Walker, PhD*  
President

**AERO TECH SERVICE ASSOCIATES** Oklahoma City, OK

CONTRACT No.: **GS-06F-0537Z**

ATSA is a dynamic small business with a wide range of integrated talents and resources. We were founded in 1991 with an emphasis on Aviation related services, training and analysis and have grown into a technical training, aviation support, information technology, telecommunications and administrative contract services organization. Our VETS Team is comprised of companies with extensive experience, capabilities, and skills that complement our own. ATSA has a reputation for providing outstanding support to our Government as well as commercial clients. "Service with Integrity" is our motto and what our customers expect.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*John Howard*  
Owner/President/CEO

**AMERICAN VETERANS, LLC** Stafford, VA

CONTRACT No.: **GS-06F-0524Z**

The American Veterans, LLC is a joint venture between two firms Akimeka, LLC and SBG Technology Solutions, Inc. American Veterans established Task Force Vets, an experienced team of Service-Disabled Veteran-Owned Businesses and one Veteran-Owned Business Concern that is dedicated to providing excellence in Information Technology for the GSA and its customers. Task Force Vets provides flexibility, innovation, surge capability, experience, technical knowledge, and quick response time through extensive reach, with over 5,000 miles of corporate office geographic coverage and a cadre of more than 1,100 employees from fourteen companies.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*Carlos Del Toro*  
President

**C WATKINS & ASSOCIATES** Sterling, VA

CONTRACT No.: **GS-06F-0509Z**

C WATKINS AND ASSOCIATES, INC. [CWI], underpinned by the global presence and technical expertise and experience of our strategic Corporate Partners, provides Project Management, Acquisition Support and an enviable array of Information Technology (IT) Products, Services and Solutions. CWI couples extensive contracting knowledge and proven program management experience with a wide range of state-of-the-art tools and technology offered by our "Corporate Partners" to enable CWI to offer our Customers quality resources and solutions to IT requirements. The CWI VETS team will not accept less than 100% customer satisfaction.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*Carl Watkins*  
President

**C2-REVOLENT** McLean, VA

CONTRACT No.: **GS-06F-0510Z**

C2-Revolent is a Joint Venture formed by C2 Solutions Group, Inc. and Revolent Technologies, Inc., in order to provide technology services and solutions to the federal government under the VETS (Veterans Technology Services) GWAC contract utilizing their combined experience complemented with a team of experienced and well qualified partner companies.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Gary E. Shumaker*  
President

**CAROLINA MANAGEMENT & TECHNOLOGY** Fayetteville, NC

CONTRACT No.: **GS-06F-0539Z**

Carolina Management & Technology, Inc. is an emerging and certified small service disabled Veteran business that was created to be an incubator of new ideas for experienced professional federal government personnel. We brought together the reputations and experience of numerous experts in a broad range of technologies to support the following general core business areas: Program Management., IT, Logistics and Training Management. We have the experience that enables us to accomplish contracting actions, management of contracted organizations and training of personnel in the form of government and commercial procurement.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Bruce "Ed" Jesson*  
Executive Vice President

**CATAPULT TECHNOLOGY, LTD** Bethesda, MD

CONTRACT No.: **GS-06F-0511Z**

An established 8(a) Service-Disabled Veteran-Owned information technology, security services and management consulting firm, Catapult Technology, Ltd. provides comprehensive, quality solutions to the federal government and private sector. Recognized as the top SDVOB IT prime contractor to the federal government, Catapult has consistently ranked on the Inc. 500, Washington Technology Fast 50, and Deloitte Fast 500. Catapult is focused on quality service delivery and has been independently certified a Software Engineering Institute (SEI) Capability Maturity Model Integration (CMMI) Level 3 company Catapult is ISO 9001:2000 registered. Founded in August 1996, Catapult is headquartered in Bethesda, Maryland.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Randy J. Slager*  
Founder & CEO

**CENTURIA CORP.** Sterling, VA

CONTRACT No.: **GS-06F-0541Z**

Centuria Corporation represents over a decade of past performance, fully satisfied customers, an increasing number prime government contracts and exceptional performance in VA, DHS, USPTO, Department of State, Department of Justice, IRS, Navy, Army and USDA. Centuria provides time-tested and proven Professional Services, IT Support Services, Program Management Support, Complex Administrative Support, and Staff Augmentation services to a wide array of government clients. The Centuria VETS Team is composed of 26 SDVOB companies from across the country and 8 non-SDVOB companies who are primarily located on the East coast. The Centuria VETS Team presents an extensive array of capabilities in all of the 38 IT Work Scope Areas represented by the VETS vehicle and, more importantly, the capability to craft a complete IT solution for any client need. At Centuria, "SUCCESS is the ONLY answer."

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Kevin Burke*  
President & CEO

**CLIENT SERVER SOFTWARE SOLUTIONS CSSS.NET** Bellevue, NE

CONTRACT No.: **GS-06F-0512Z**

Founded in 1997, CSSS.NET is a privately held, innovative, growth-oriented, information technology (IT) engineering services firm with these qualifications: Service. CSSS.NET specializes in providing IT engineering services and solutions to the federal government nationwide. Areas of expertise include: Project Management, Software Development, Web-Enabled Applications, Geospatial, System Engineering, Information Assurance, System Security Certification, Database Management, Quality Assurance, Configuration Management, and Full Life cycle Support.



*Lisa Wolford*  
President/CEO/Founder

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|---|--|--|--|
| <input checked="" type="checkbox"/> FA1 | <input checked="" type="checkbox"/> 8(A) | <input checked="" type="checkbox"/> Woman Owned    | <input checked="" type="checkbox"/> Small Disadvantaged            |
| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE         | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

**COMPUMATICS GROUP** Vienna, VA

CONTRACT No.: **GS-06F-0517Z**

Founded in 1995, Compumatics Group is a Service-Disabled Veteran-Owned Small Business IT Professional Services and Systems Engineering firm headquartered in Tysons Corner, VA. We specialize in building complex information collection, transformation, and distribution solutions, ranging from enterprise portals, business intelligence systems to secure high performance Web applications. The team boasts an average of over 15 years of experience with most people holding several certifications within their areas of expertise as well as many holding the highest level of security clearance for a civilian -TS/SCI with life style polygraph.

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| <input checked="" type="checkbox"/> FA1 | <input type="checkbox"/> 8(A)    | <input type="checkbox"/> Woman Owned               | <input type="checkbox"/> Small Disadvantaged                       |
| <input type="checkbox"/> FA2            | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

**COUNCIL FOR LOGISTICS RESEARCH** Arlington, VA

CONTRACT No.: **GS-06F-0525Z**

CLR is a privately owned SDVOSB supporting the USAF and other DoD agencies by providing a wide range of acquisition management, business process re-engineering, technical and IT support. CLR's talented employees are dedicated to providing innovative, cost effective business solutions and program management techniques with a proven record of success. Our Vision is to be recognized as the premier Service Disabled Veteran Owned Small Business in the government contracting community. Our Mission is to provide mission critical support services and business solutions meeting and exceeding our customers goals.



*William Farrell*  
President

- |   |                                  |  |  |
|---|----------------------------------|--|--|
| <input type="checkbox"/> FA1            | <input type="checkbox"/> 8(A)    | <input type="checkbox"/> Woman Owned               | <input type="checkbox"/> Small Disadvantaged                       |
| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

**CRAIG TECHNICAL CONSULTING** Canton, IL

CONTRACT No.: **GS-06F-0526Z**

Incorporated in 1999, Craig is an ISO-9001:2000 registered, service-disabled veteran-owned, federally 8(a) certified, woman-owned, federally HUBzone certified, small disadvantaged business specializing in Information Technology and Training Solutions. Areas of expertise include System/Software Engineering, Legacy Data/System Migration, Application Development, Network Administration, Database Design and Administration, Web-based Application and Development, and Training.



*Carol Craig*  
President

- |   |   |  |  |
|---|---|--|--|
| <input type="checkbox"/> FA1            | <input checked="" type="checkbox"/> 8(A)    | <input checked="" type="checkbox"/> Woman Owned    | <input checked="" type="checkbox"/> Small Disadvantaged            |
| <input checked="" type="checkbox"/> FA2 | <input checked="" type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

**DV UNITED** Arlington, VA

CONTRACT No.: **GS-06F-0513Z**

DV United LLC has been established specifically to address the VETS GWAC contract – that is our only focus. To effectively provide support to GSA customers utilizing the VETS GWAC contract vehicle, we have combined the forces of 20 successful and established companies. Twelve of these companies are small companies and all but one have joined together in the joint venture managed and led by five Service Disabled Veteran Owned (SDVO) Small Business Concerns (SBC). The joint venture has teamed with nine larger companies to provide subcontractor support to provide not only breadth of coverage for the VETS GWAC requirements but also depth of coverage to meet any potential GSA customer needs. This total Team – the DV United Team – has been created for, and is focused on, supporting the VETS GWAC customers.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Edgar Lewin*  
CEO

**ENGINEERING SERVICES NETWORK, INC.** Arlington, VA

CONTRACT No.: **GS-06F-0514Z**

Engineering Services Network, Inc. (ESN) is a trusted leader in engineering and technology solutions. Founded in 1995, ESN stands shoulder to shoulder with military and government customers, delivering critical services for missions that matter. ESN provides services in engineering and technical support, strategic and program management, testing and evaluation, operations support and information technology. Based in Arlington, VA, ESN has offices throughout the U.S. and worldwide. ESN customers include the Navy, Army, Air Force, Marine Corps, Military Sealift Command, DHHS and other federal agencies.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Raymond F. Lopez Jr.*  
Chief Executive Officer

SEE OUR MESSAGE ON PAGE 14

**FTD DATA** Laurel, MD

CONTRACT No.: **GS-06F-0515Z**

FTD DATA, Inc. is an IT Infrastructure Solutions provider specializing in Network Engineering, Advanced LAN, Advanced Unified Communications, IT Telecom Infrastructure Relocation Services, Wireless Networking: Satellite, Free Space Optics & RF, Microsoft Infrastructure Architecture & Implementation including Network, Directory Service, Message Systems & Desktop/Network Management services, and Telephony: Converged Voice/Data Networking. Our certifications include: CISCO Premier Partner with certified experts including CCIE's, Microsoft Gold Partner with certified experts including MCSE, MCPS, MCT, MCSA, MCSEM, MCNPS, MCDBA.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned

**GLOBAL-BSC SYSTEMS JOINT VENTURE** Reston, VA

CONTRACT No.: **GS-06F-0516Z**

Global-BSC Systems, Inc. JV is qualified in both functional areas under the VETS GWAC. Together with its teammates, the JV provides a broad range of IT services. Both partner companies (Global Union Incorporated and BSC Systems Incorporated) specialize in IT security and in Independent Verification and Validation for large complex system development programs. Clients include the Departments of Defense, Education, Treasury, and Housing and Urban Development.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



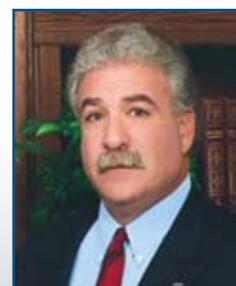
*John Norrell*  
President

**HMS TECHNOLOGIES, INC.** Martinsburg, WV

CONTRACT No.: **GS-06F-0518Z**

Founded in 2003 by Dr. Harry M. Siegel on the basic principles of duty, honor, and commitment to excellence, the company strives to broker technology, partners and clients for the common goal of teamed success. Dr. Siegel's international reputation in software development and delivery is a cornerstone of technology leadership that the company enjoys. The above-mentioned principles are driven by appropriate attention to the five Cs: Country, Clients, Colleagues, Company, and Cost Control. The corporation received a top 20% performance rating from Dun and Bradstreets Open Ratings evaluation with a score of 93/100 in 2005.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*Harry M. Siegel*  
President & CEO

**HOFFMAN TECHNOLOGIES, INC.** Roseville, CA

CONTRACT No.: **GS-06F-0522Z**

Hoffman Technologies, Inc. (HTI) was founded in 1997 with a focus on IT related hardware, software, and service projects. Since our inception, HTI has worked with various California state agencies, federal agencies, and commercial customers providing them solutions that bring best of breed technologies and best practice services. At the core of our offerings are strong project management skills to understand, design, implement and support customers' business challenges. HTI offerings have grown beyond IT related projects but much of our legacy still deals with IT.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*Gary Hoffman*  
CEO

**IAN, EVAN & ALEXANDER CORP.** Chantilly, VA

CONTRACT No.: **GS-06F-0527Z**

Ian, Evan & Alexander Corporation (IEA) has established a proven track record in both commercial and Federal marketplaces. As a Service Disabled Veteran Owned Small Business (SDVO) IEA understands and appreciates the many challenges of both small and large organizations and has been able to provide leading edge business consulting, process improvement, program management, IT solutions and internally developed software tools to bring about cost efficient improvements from the inside out.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*John Cochran*  
President & CEO

**INFORMATION INNOVATORS, INC.** Springfield, VA

CONTRACT No.: **GS-06F-0519Z**

Information Innovators, Inc. (Triple-i), headquartered in Springfield, VA, is a Service-Disabled Veteran-Owned Small Business dedicated to delivering best-value IT services and solutions through the application of our employees' experience and state-of-the-art technologies. We offer a range of services including Strategic Planning, Enterprise Services, Program and Project Management, and Information Assurance and Security Management.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*Debbie Heist*



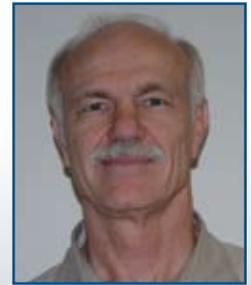
*Steve Heist*  
Co-Owners

**INNOVATIVE MANAGEMENT CONCEPTS** Dulles, VA

CONTRACT No.: **GS-06F-0529Z**

IMC is a Systems Engineering and Information Technology Company. Founded in 1989, the company has a main office in Dulles, VA, and a satellite office in Charlottesville, VA. The company also has employees stationed at offices in the Pentagon, Rosslyn and Suffolk, VA, Fayetteville, NC, and Orlando, FL. Most IMC employees hold security clearances, to include Top Secret and SCI access. Our core capabilities include: 1) Systems Engineering, 2) Web and Software Development and Application, 3) Database Design, Implementation and Maintenance, 4) Decision and Training Support Systems, 5) Organizational Communications, and 6) Modeling and Simulation Verification, Validation & Accreditation.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Robert J. Might*  
President

**INTECON** Centennial, CO

CONTRACT No.: **GS-06F-0531Z**

INTECON, established in 1999, is a Service-Disabled Veteran-Owned Small Business recognized by the Denver Business Journal as one of the "Top 25 Small Businesses" in Colorado, and by Peterson AFB as the "2007 Small Business Contractor of the Year." INTECON (Integrity Consulting) provides proven Telecommunications, Information Technology, Maintenance and Operations, and Engineering Services (TIME) to both government and commercial customers. We provide reliable, high-quality, customer-driven support and personify responsiveness in serving our great nation. We bring proven management from both inside the continental United States and overseas supporting operationally classified programs in Iraq. Integrity is our promise.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Michael L. Anderson*  
President & CEO

SEE OUR MESSAGE ON PAGE 10

**ISI/PSS GROUP JOINT VENTURE** Washington, DC

CONTRACT No.: **GS-06F-0520Z**

The ISI/PSS Joint Venture is a Service-Disabled Veteran-Owned Small Business (SDVOSB). We have over 100 years of combined government experience solving problems and providing outstanding solutions to our government partners. The Joint Venture was created to provide the information technology services needed by government agencies using the VETS GWAC. We are comprised of two small businesses with complimentary experience and areas of expertise. The Joint Venture has teamed up with a diverse group of IT providers to provide all off the services included in Functional Area 1 of the VETS GWAC.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Larry Doll*  
Chairman, ISI



*Robert J. Hise Jr.*  
President/CEO PSS

**KINGFISHER SYSTEMS** Arlington, VA

CONTRACT No.: **GS-06F-0534Z**

Kingfisher Systems is a Service Disabled Veteran Owned Small Business (SDVOSB) established in April 2005. Kingfisher specializes in National Security Services with a focus on technology enabled services to the intelligence, counterintelligence, and law enforcement communities (Intel/CI/LE). Our Lines of Business include Strategic Services, Operational Services, Technology Services, National Security Facility Integration Services, Advanced Technology, and Performance Analysis and Metrics Management Services. We are very proud that our team has the opportunity to participate in the VETS GWAC and further our national service.

- FA1
- FA2
- 8(A)
- HUBZONE
- Woman Owned
- Small Business
- Small Disadvantaged
- Service Disabled Veteran Owned



*Roy L. Reed, Jr.*  
President

**KT CONSULTING** Antioch, CA

CONTRACT No.: **GS-06F-0538Z**

KT Consulting, Inc (KTC) is a proven specialist in providing IT operations support to federal clients as evidenced by our rapidly growing list of federal clients and current engagements, which include DoD, DLA, DHS, and Department of Commerce. The KTC Information Technology Operations Support Capability focuses on increasing the effectiveness of IT Operations through the application of our Program Support Services Methodology, which enables predictable and repeatable results. KTC Resource Management Processes and Procedures allow for our clients to achieve an increase in IT Operations Resource Productivity.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*Kevin Terrell*  
President & CEO

**MANDEX** Fairfax, VA

CONTRACT No.: **GS-06F-0540Z**

Founded in 1974, MANDEX is a high-technology engineering and technical services firm focused principally in the areas of Information Technology; C4ISR Systems; Networks and Information Assurance; Electronics (hardware and software) Design, Development, Integration, Assembly, and Test; and R and D Program Management and Administrative Support. MANDEX believes in providing our customers with the highest quality products and services, produced in a creative and open environment built on quality people, technical excellence, and effective management through ethical practices.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*Randall N. Scott*  
CEO & COB

**MED TRENDS** Rockville, MD

CONTRACT No.: **GS-06F-0542Z**

MED Trends' Secure Service Solutions span the full cycle of information management delivered along with our subject-matter expertise, functional experience, technology skills, and skilled Program Management. It is what sets us apart from competitors and promotes customer loyalty. This information management value chain of "Secure Solutions" is backed by superior Program Management delivered through our core competencies: Business Process Management, Software Engineering Support Services, Infrastructure Support Services, Information Assurance and Security Services, and Healthcare Information Technology Services.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*K. Spivey*  
President

**METTERS INDUSTRIES** McLean, VA

CONTRACT No.: **GS-06F-0543Z**

Founded in 1981, Metters is a certified Small Disadvantaged Business and a Service-Disabled Veteran-Owned Small Business Headquartered in McLean, VA. Metters is a systems engineering, research, and development company providing innovative products and services to Federal Civilians, Federal Defenses, and Private Sectors, with major technical areas including: Software and Applications Development, Information Technology, Engineering and Technical Services, Logistics, Custom Manufacturing, Precision Engineering, Simulation and Training, Network Infrastructure, Business Process Reengineering, Call Center and Help Desk Support, Legacy System Transformation, Internet/Web Services, and Course Curriculum Development. Metters is an ISO 9001:2000 certified and holds SEI CMM Level 3 Certification.

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned



*Dr. Samuel Metters*  
CEO/President

**MICROTECH, LLC** Vienna, VA

CONTRACT No.: **GS-06F-0551Z**

MicroTech, LLC is a highly successful and talented firm specializing in Information Technology (IT); network systems support services, IT infrastructure design, development, and support, and Knowledge Management (KM) solutions. MicroTech is dedicated to helping our clients and their organizations become more successful through effective management, enhancement, development, and operations of their network systems and support services. We are a financially stable company with experienced leadership capable of generating and sustaining a positive environment that rewards our employees for performance and results. MicroTech is a Microsoft Gold Certified Partner and a Symantec Managed Partner.

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| <input type="checkbox"/> FA1            | <input checked="" type="checkbox"/> 8(A) | <input type="checkbox"/> Woman Owned               | <input checked="" type="checkbox"/> Small Disadvantaged            |
| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE         | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

SEE OUR MESSAGE ON PAGE 18



*Anthony R. Jimenez*  
President & CEO

**MILVETS SYSTEM TECHNOLOGY** Lanham, MD

CONTRACT No.: **GS-06F-0544Z**

MILVETS Systems Technology, Inc., founded in 1986, is a SDVOSB, Small Disadvantaged Business (SDB), and is certified as a HUBZone Empowerment Contracting Program business. MILVETS is a rapidly growing 130-person professional and technical services company with an established track record of providing efficient and cost-effective IT services to both commercial and government clients. Under the leadership of our President and CEO, Mr. Bob Daniels, we have established a solid reputation for delivering quality products and services with a strong commitment to long-term client satisfaction and corporate expansion.

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| <input checked="" type="checkbox"/> FA2 | <input checked="" type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

**NATIVE AMERICAN INDUSTRIAL DISTRIBUTORS** Upper Marlboro, MD

CONTRACT No.: **GS-06F-0545Z**

NAID has earned a reputation with our customers as the go-to company for managing difficult or unusual projects. NAID provides professional, administrative, management, and technical support services to agencies of the federal government. We provide support for defense systems, and we are an authorized reseller of the world's leading computer systems.

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| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE         | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |



*John V. Meyers*  
President & CEO

**PENOBSCOT BAY MEDIA, LLC** Camden, ME

CONTRACT No.: **GS-06F-0546Z**

Penobscot Bay Media is a professional services firm specializing in the development and application of "information visualization" solutions using geographic information systems, spatially intelligent robotics, interactive distance learning, application interface design, film and video services, and custom desktop, we and thin client applications. Founded in 1999, Pen Bay Media is a woman-owned, Service-disabled veteran-owned small business with offices in Camden, Maine, New York City and Washington, DC. We serve federal, state and commercial clients worldwide.

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| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

SEE OUR MESSAGE ON COVER 3



*Ann S. Yahner*  
President & CEO

**PROFESSIONAL SOLUTIONS, LLC** Alexandria, VA

CONTRACT No.: **GS-06F-0547Z**

We are a SDVOSB committed to the success of our customers and the security of our Nation. We specialize in Operations and Training, Program and Analytical Support, and IT Support Solutions. We pride ourselves on responsive, cost effective solutions and believe in honest business practices that build trust. We are passionate about customer service and have built a legacy of superior performance that is the envy of the industry. We are ProSol.



*Michael J. Dean*  
CEO

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned

SEE OUR MESSAGE ON PAGE 12

**STANDARD COMMUNICATIONS INC.** Hume, VA

CONTRACT No.: **GS-06F-0549Z**

Standard Communications, Inc. (SCI) and Standard Federal Corporation (SFC) are qualified service-connected disabled veteran-owned small businesses, incorporated in the Commonwealth of Virginia and are registered with the DoD, Veterans Affairs and the Small Business Administration. SCI provides professional Management, consulting services and Electronic Commerce services to Agencies of the federal government, US Department of Defense, and commercial clients in the areas of Program Management, IT, Telecommunications Infrastructure, Data Transmission circuits and Internet capability as well as organizational and business improvement.



*John P. Molisee*  
President

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned

**SYMPHONY CONSULTING GROUP** Herndon, VA

CONTRACT No.: **GS-06F-0521Z**

Symphony Consulting Group, founded in 2002, is focused on helping government identify and adopt innovative solutions to solve complex operational and fiscal challenges. Our expertise is in technology, program management, education and training, healthcare finance, and events planning. We handle medium to highly complex projects and apply industry and government best practices in solving problems. Symphony's corporate philosophy is based on the concept that if we hire, train, and retain the best people, we will be able to consistently offer customers outstanding results and excellent value.



*Kevin Bacon*  
CEO

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned

**SYSTEMS MADE SIMPLE** Syracuse, NY

CONTRACT No.: **GS-06F-0548Z**

Systems Made Simple, Inc. (SMS), as a VETS GWAC prime contractor, is a complete IT-service provider. SMS specializes in fixed-price and performance-based service contracting for custom software products and solutions. Together with our team of SDVOSB's, we provide complete business solutions for our clients and integrate those solutions into their enterprise. SMS has 15+ yrs of proven experience with fortune 500 companies such as Carrier Corp. and Eastman Kodak, and has worked with the NY State Department of Health, Social Security Administration, Dept. of Veterans Affairs, EPA, and GSA delivering secure, timely solutions.



*Al Nardolico*  
President



*Ronald S. Fishbeck*  
CEO

- FA1
- 8(A)
- Woman Owned
- Small Disadvantaged
- FA2
- HUBZONE
- Small Business
- Service Disabled Veteran Owned

SEE OUR MESSAGE ON COVER 4

**TRIUMPH TECHNOLOGIES** Falls Church, VA

CONTRACT No.: **GS-06F-0523Z**

Triumph Technologies, Inc. (Triumph) is a mature, Award winning, Woman Owned, Service-Disabled Veteran-Owned, SDB. Triumph, has an infrastructure that is seldom found in small firms. Triumph subscribes to Capability Maturity Model Integration (CMMI) quality standards and has achieved a CMMI Level 3 rating based on an assessment from SEI. Our processes and procedures are sustainable and repeatable. The company has a Top Secret Facility Clearance and over 50% of our employees hold a security clearance of secret or above. We at Triumph deliver quality, innovative solutions exceeding client expectations.



*Gloria Redman*  
President & CEO

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| <input type="checkbox"/> FA2            | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

**TSEVA GROUP, LLC** Springfield, VA

CONTRACT No.: **GS-06F-0550Z**

TSeva Group is a Joint Venture Corporation formed between TCAssociates (TCAssociates LLC) an SBA certified 8(a), Service Disabled Veteran owned Small Disadvantaged Business and Sevatec Inc., an SBA certified 8(a) Small Disadvantaged Business. TSeva Group team members and management team have extensive federal government and commercial services experience, with an average of over 20 years experience in our fields of expertise. TSeva Group teams Integrates Skills in Information Assurance; IT Engineering & Analysis, Healthcare Business Services, and Telecommunication to provide a complete solution.

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| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

**VETERAN CORPS OF AMERICA** Fairfax, VA

CONTRACT No.: **GS-06F-0528Z**

The Veteran Corps of America supplies high quality products and services to government and industry. Our mission is to maximize employment opportunities for military veterans, meet corporate commitments, achieve exceptional customer satisfaction and continuously improve business capabilities. "We are Veteran Enabled!" signifies this mission and a family legacy that includes former JCS Chairman General Earle Wheeler and over a dozen veterans of the Navy, Army, Air Force and Marine Corps. Veteran Corps is exclusively partnered with the Purple Heart's Veterans Business Training Center to generate employment opportunities for service disabled veterans they train to support call center and acquisition contracts.



*William "Bill" Wheeler*  
President

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| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |

**VETERAN ENGINEERING & TECHNOLOGY** Colorado Springs, CO

CONTRACT No.: **GS-06F-0530Z**

Veteran Engineering & Technology, LLC. is a premier Construction, Construction Management, IT Systems, Systems Engineering, Technical Support, Advanced Technologies, and Homeland Security firm specializing in cost effective, high quality and industry leading support services for a broad range of government and commercial clients. We provide technical expertise and thought leadership on every assignment we embark on.



*Craig S. Newmaker*  
Executive Vice President & COO

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## VETERAN ENTERPRISE TECHNOLOGY SERVICES Fairfax, VA

CONTRACT No.: **GS-06F-0536Z**

VETS, LLC was founded in 2002. Our management team is comprised of senior business and technical managers that bring together knowledge, experience and successful track records of performance for multiple industries. VETS experience includes IT, Logistics and Facilities system, operational and support services within Military, government and commercial venues. With emphasis on mission, process, productivity and outcomes, VETS personnel deliver business solutions and results in areas that include: transportation, logistics, distribution, supply chain management, warehouse/port operations, security, decision support and modeling & simulation.

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| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |



*Marc Goldschmitt*  
President

## VETERANS ENTERPRISE TECHNOLOGY SOLUTIONS Vienna, VA

CONTRACT No.: **GS-06F-0532Z**

Veterans Enterprise Technologies Solutions, Inc. (VETS Inc.) is a small business leader in providing high quality IT, Program Management, Intelligence/Imagery Analysis and Consulting services to government customers. VETS Inc. is a winner of both functional areas of the VETS GWAC. What discriminates VETS Inc. from its competition is: Exceptional team of industry giants and award-winning IT small businesses; Extremely relevant experience and past performance citations in every category within both functional areas; Very competitive rates designed to provide customers with the greatest Return on Investment (ROI); and a genuine Team commitment to satisfy our customers requirements and expectations.

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| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |



*Jim Case*  
President & CEO

SEE OUR MESSAGE ON PAGE 8

## VETSAMERICA BUSINESS CONSULTING Myrtle Beach, SC

CONTRACT No.: **GS-06F-0533Z**

The VetsAmerica Team of 25 diverse companies is dedicated to fulfilling of our mission of Consulting with Patriotic Commitment with excellence. We have the talent, expertise, and experience. The VetsAmerica Team offers the full spectrum of IT skills and services required by GSA's VETS GWAC. Our special talents include: in-depth solutions in information assurance, security, and privacy, including Service-Oriented Architectures, improved organization processes, IT training, telemedicine and e-medical records, telecommunications, networking and wireless management, as well as vast experience in systems and applications design, development, deployment and maintenance. The VetsAmerica Team will do it right for you the first time.

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| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |



*John Collins*  
CEO

## VISION TECHNOLOGIES Glen Burnie, MD

CONTRACT No.: **GS-06F-0535Z**

Vision Technologies is a professional information technology services company that provides a suite of solutions for commercial and government environments. We are a Service-Disabled Veteran-Owned Small Business (SDVOSB). Vision Technologies provides professional services specializing in designing, building, implementing, supporting, and securing high-availability environments that include data communication networks (wired and wireless) and Telecom services. Our staff includes technology and computer specialists, automation technologists, engineers, and architects.

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| <input checked="" type="checkbox"/> FA2 | <input type="checkbox"/> HUBZONE | <input checked="" type="checkbox"/> Small Business | <input checked="" type="checkbox"/> Service Disabled Veteran Owned |



*Michael Sandberg*  
Vice President

SEE OUR MESSAGE ON PAGE 33

# VETS GWAC Awardees Index

Company Name	Contract No.	FA1	FA2	Small Business	Service Disabled Veteran Owned	Small Disadvantaged	8(A)	Woman Owned	HUBZone	Veteran Owned
Advanced Systems, Inc.	GS-06F-0508Z	✓	✓	✓	✓					✓
Aero Tech Service Associates, Inc.	GS-06F-0537Z	✓		✓	✓	✓				✓
American Veterans, LLC	GS-06F-0524Z		✓	✓	✓					✓
C Watkins & Associates, Inc.	GS-06F-0509Z	✓	✓	✓	✓					
C2-Revolt	GS-06F-0510Z	✓	✓	✓	✓					✓
Carolina Management & Technology, Inc.	GS-06F-0539Z	✓		✓	✓					✓
Catapuit Technology, LTD	GS-06F-0511Z	✓	✓	✓	✓	✓	✓			
Centuria Corporation	GS-06F-0541Z	✓		✓	✓					✓
Client Server Software Solutions	GS-06F-0512Z	✓	✓	✓	✓	✓	✓	✓		
Compumatics, Inc.	GS-06F-0517Z	✓		✓	✓					
Council for Logistics Research, Inc.	GS-06F-0525Z		✓	✓	✓					
Craig Technical Consulting, Inc.	GS-06F-0526Z		✓	✓	✓	✓	✓	✓	✓	
DV United, LLC	GS-06F-0513Z	✓	✓	✓	✓	✓		✓		
Engineering Services Network, Inc.	GS-06F-0514Z	✓	✓	✓	✓					
FTDATA, Inc.	GS-06F-0515Z	✓	✓	✓	✓					
Global-BSC Systems, Inc. Joint Venture	GS-06F-0516Z	✓	✓	✓	✓					
HMS Technologies, Inc.	GS-06F-0518Z	✓		✓	✓					
Hoffman Technologies, Inc.	GS-06F-0522Z	✓	✓	✓	✓					✓
Ian, Evan & Alexander Corporation	GS-06F-0527Z	✓	✓	✓	✓					
Information Innovators, Inc.	GS-06F-0519Z	✓		✓	✓					
Innovative Management Concepts	GS-06F-0529Z	✓	✓	✓	✓					
INTECON, LLC	GS-06F-0531Z	✓	✓	✓	✓					
ISI/PSS Group Joint Venture	GS-06F-0520Z	✓		✓	✓					
Kingfisher Systems, Inc.	GS-06F-0534Z	✓	✓	✓	✓					
KT Consulting	GS-06F-0538Z	✓	✓	✓	✓	✓	✓		✓	
MED Trends, Inc.	GS-06F-0542Z	✓	✓	✓	✓	✓			✓	✓
Mandex, Inc.	GS-06F-0540Z	✓	✓	✓	✓					
Microtech, LLC	GS-06F-0551Z		✓	✓	✓	✓	✓			
Metters Industries, Inc.	GS-06F-0543Z	✓	✓	✓	✓	✓				
Milvets System Technology, Inc.	GS-06F-0544Z	✓	✓	✓	✓	✓			✓	
Native American Industrial Distributors, Inc.	GS-06F-0545Z	✓	✓	✓	✓	✓	✓			
Penobscot Bay Media LLC	GS-06F-0546Z	✓	✓	✓	✓			✓		
Professional Solutions, LLC	GS-06F-0547Z	✓	✓	✓	✓					✓
Standard Communications, Inc.	GS-06F-0549Z	✓	✓	✓	✓					✓
Symphony Consulting Group	GS-06F-0521Z	✓		✓	✓					
Systems Made Simple, Inc.	GS-06F-0548Z	✓	✓	✓	✓					✓
Triumph Technologies	GS-06F-0523Z	✓		✓	✓	✓		✓		
Tseva Group, LLC	GS-06F-0550Z	✓	✓	✓	✓					
Veteran Corps of America	GS-06F-0528Z	✓	✓	✓	✓					
Veteran Engineering & Technology, LLC	GS-06F-0530Z	✓	✓	✓	✓					
Veteran Enterprise Technology Services, LLC	GS-06F-0536Z	✓	✓	✓	✓					
Veterans Enterprise Technology Solutions, Inc.	GS-06F-0532Z	✓	✓	✓	✓					
Vetsamerica Business Consulting, Inc.	GS-06F-0533Z	✓	✓	✓	✓					✓
Vision Technologies, Inc.	GS-06F-0535Z	✓	✓	✓	✓					



# EXECUTIVE OFFICE OF THE PRESIDENT

OFFICE OF MANAGEMENT AND BUDGET  
WASHINGTON, DC 20503

OFFICE OF FEDERAL  
PROCUREMENT POLICY

JUL 10 2007

MEMORANDUM FOR: CHIEF ACQUISITION OFFICERS  
SENIOR PROCUREMENT EXECUTIVES

FROM: Paul A. Denett  
Administrator

SUBJECT: Veterans Technology Services Government-wide  
Acquisition Contract (VETS GWAC)

In January 2007, the Administrator of the Small Business Administration, Steve Preston, and I wrote to the Department and agency heads, identifying progress the Administration has made to increase contracting opportunities for service-disabled veterans. In October 2004, the President signed Executive Order 13360 to strongly encourage development of opportunities for small businesses owned and controlled by service-disabled veterans (SDVOSBs). The Order requires agencies to take action to significantly increase opportunities for SDVOSBs.

The Order also requires the General Services Administration (GSA) to establish a Government-wide Acquisition Contract reserved for participation by SDVOSBs. GSA recently established the Veterans Technology Services Government-wide Acquisition Contract (VETS GWAC) to meet this requirement. I recently had the privilege of speaking to service-disabled veterans who were awarded contracts under the VETS GWAC, and I was impressed with their diligence and the quality of the services that they provide. I vowed to encourage Departments and agencies to use these contracts. I am particularly pleased that the VETS GWAC promotes the development of new and emerging SDVOSBs by encouraging SDVOSBs to form teams and joint ventures that enable them to pull their resources and capabilities to perform larger and more complex tasks. Six of the VETS GWAC contractors have formed joint ventures while others have developed prime/subcontractor relationships. VETS GWAC contractors can add additional SDVOSB team partners during the life of their contracts.

To date, GSA has awarded 44 contracts to SDVOSBs under the VETS GWAC. These contracts cover various technology requirements under the general functional areas of systems operation and maintenance and information systems engineering. GSA offers training and support to facilitate agency ordering under the VETS GWAC. More information can be obtained either by telephone at (877) 327-8732 or at GSA's website, [www.gsa.gov/vetsgwac](http://www.gsa.gov/vetsgwac).

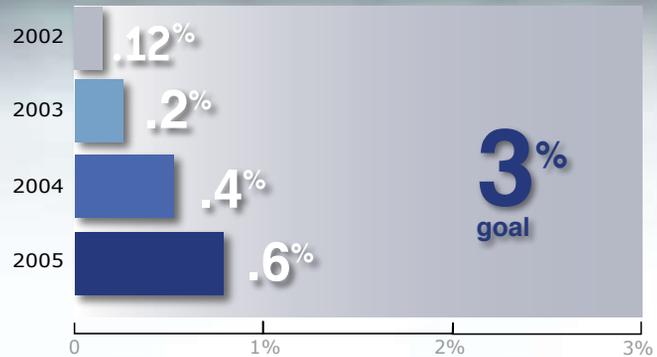
The success of the VETS GWAC depends on strong agency participation. I am encouraging you to review your agency's information technology requirements and the services provided by the VETS GWAC to determine if this contract can meet your agency's needs. Increasing opportunities for our service-disabled veterans is a top priority, and I ask you to seriously consider using the VETS GWAC to support this effort.

Cc: Administrator, Office of E-Government and Information Technology  
Administrator, General Services Administration  
Administrator, Small Business Administration

## How is the federal government doing?

The Veteran's Entrepreneurship and Small Business Development Act was passed in 1999 and established the governmentwide statutory goal that a minimum of 3 percent of the total value of contract awards for each fiscal year be awarded to service-disabled veteran-owned small businesses. Total federal procurement spending had not reached this goal but has more than quadrupled from FY2002 to FY2005.

## CONTRACT DOLLARS AWARDED TO SDVOBS FISCAL YEARS 2002 - 2005



## FISCAL YEAR      TOTAL FEDERAL SPENDING      TOTAL SPENDING AWARDED TO SDVOBS

2002	\$235.4 billion	\$298.9 million
2003	\$277.5 billion	\$549.3 million
2004	\$299.9 billion	\$1.14 billion
2005	\$314.0 billion	\$1.89 billion

## Which agencies are approaching the 3 percent goal?

Current federal spending with service-disabled veteran-owned businesses is concentrated within a few agencies.

Source: SBA Goaling Program @ <http://www.sba.gov/GC/goals/indexinfo.html>

The GSA Multiple Award Schedules and the VETS GWAC provide federal agencies a way to increase opportunities for service-disabled veteran-owned small businesses to participate in acquisitions.

## PERCENTAGE OF SPENDING WITH SDVOBS (AS A PERCENTAGE OF AGENCY'S TOTAL SPENDING)

Agency	FY2001	FY2002	FY2003	FY2004	FY2005
Veterans Affairs, Department of	.41	.42	.41	1.36	2.15
State, Department of	1.17	.53	.66	3.26	2.01
Housing and Urban Development, Department of	.11	.68	1.37	1.17	1.53
Commerce, Department of	.09	.10	.59	.63	1.27
General Services Administration	.05	.11	.38	.59	1.2
National Aeronautics and Space Administration	<0	.20	.23	.39	1.13
Interior, Department of	.03	.15	.29	.73	1.09
Labor, Department of	.00	<0	.15	.87	.85
Transportation, Department of	.16	.33	.56	.89	.84
Justice, Department of	.01	.06	.03	.45	.79
Agriculture, Department	.10	.22	.18	.47	.6
Defense, Department of	.34	.11	.18	.33	.50
Homeland Security, Department of	N/A	N/A	.09	.48	.48
Health and Human Services, Department of	.13	.23	.42	.50	.45
Treasury, Department of	.01	.01	.02	.05	.22
Energy, Department of	.01	.01	.02	.05	.22
Environmental Protection Agency	<0	<0	<0	.04	.21
Education, Department of	.03	.08	.16	.31	.08

Source: Veterans Small Business Federal Interagency Council

# SMALL BUSINESS PROCUREMENT PREFERENCE GOALS

It is the policy of the United States, as stated in the Small Business Act, that all small businesses have the maximum practicable opportunity to participate in providing goods and services to the government. To ensure that small businesses get their fair share, the Small Business Administration (SBA) negotiates annual procurement preference goals with each federal agency, and reviews each agency's results. The SBA is responsible for ensuring that the statutory governmentwide goals are met in the aggregate.

The statutory goals are:

- 23 percent of prime contracts for small business
- 5 percent of prime and subcontracts for small disadvantaged businesses
- 5 percent of prime and subcontracts for women-owned small businesses
- 3 percent of prime and subcontracts for HUBZone businesses
- 3 percent of prime and subcontracts for service-disabled veteran-owned small businesses.

The selection of a VETS GWAC company earns service-disabled veteran-owned small business credit, and also credit for all the other socioeconomic attributes a firm has except for 8(a) credit. This means, for instance, if the firm is also a HUBZone business, that credit will be available through FPDS-NG reporting.

VETS is a direct result of Executive Order 13360, issued October 20, 2004, to strengthen opportunities for service-disabled veteran-owned small business concerns.



## VISION TECHNOLOGIES VETS GWAC TEAM

The Vision Technologies GSA VETS GWAC Team (GWAC Contract No. GS-06F-0535Z) provides Government customers superior Information Technology services and is fully capable of performing the full breadth of **Functional Area 1 Systems Operations and Maintenance and Functional Area 2 - Information Systems Engineering** with our own resources, by expanding our existing resources, and by drawing upon our Service Disabled Veteran Subcontractors and Subcontractor core capabilities.

The Vision Technologies GSA VETS GWAC Team offers GSA customers a national/international team of information technology professionals with Systems Operations and Maintenance and Information Technology Engineering experience. The Vision Technologies' VETS GWAC team has the *proven* information technology expertise essential to address the evolving complexities associated with Information Technology (IT) environments.

The team provides a total solution of Systems O&M and Engineering services required to manage, develop, implement and operate these systems. Vision Technologies is a full-service Technology Company committed to an execution culture focused on customer satisfaction. Our attention to detail and best practices for information technology services enable us to deliver world-class collaborative solutions in virtually any type of IT environment.



- System Administration
- Network Design
- Communications
- Client/Server
- Database Admin
- Disaster Recovery
- ERP
- GIS Systems
- Help Desk Services
- Information Assurance
- LAN/WAN/MAN
- Operations
- Project Management
- Network Security
- Telecommunications
- Voice Systems
- Web Content
- Web Design
- Data Center Support
- Data Center Design
- On-Site Support
- Smart Hands
- Remote Support
- Network Architecture
- Cabling
- Physical Security

Vision Technologies and the Vision VETS GWAC Team has great reference accounts, and past performance with:

- Dept of Veterans Affairs
- Federal Deposit Insurance Corp
- Army Asynchronous Warfare Group
- National Institutes of Health
- US House of Representatives
- NMCI
- Air Force
- USDA
- TSA
- DHS
- GSA



**We Served You Then,  
Let Us Serve You Now!**



**A Service Disabled Veteran Owned Small Business**

GSA Schedule 70 Contract GS-35F-0581R

**VETS GWAC Contract GS-06F-0535Z**

Primary NAICS Codes - 517310, 541511, 541512, 541513

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# THE UNDER SECRETARY OF DEFENSE

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TECHNOLOGY  
AND LOGISTICS

JUL 12 2007

DPAP/CPIC

MEMORANDUM FOR DIRECTORS, DEFENSE AGENCIES

DEPUTY ASSISTANT SECRETARY OF THE ARMY  
(POLICY AND PROCUREMENT), ASA(ALT)  
DEPUTY ASSISTANT SECRETARY OF THE NAVY  
(ACQUISITION MANAGEMENT), ASN(RDA)  
DEPUTY ASSISTANT SECRETARY OF THE AIR FORCE  
(CONTRACTING), SAF/AQC  
DIRECTOR, ADMINISTRATION AND MANAGEMENT

SUBJECT: General Services Administration Veterans Technology Services (VETS) Government-Wide Acquisition Contract (GWAC) for Service-Disabled Veteran-Owned Small Businesses (SDVOSB) in Information Technology

The Under Secretary of Defense for Acquisition, Technology and Logistics and I issued memorandums, dated April 12th and May 18th respectively, to encourage the use of the VETS GWAC (IT Schedule 70) to improve the Department of Defense's (DoD) progress towards achieving DoD's 3% SDVOSB procurement goal. The purpose of this memorandum is to provide additional guidance on the use of the VETS GWAC.

**SCOPE:** The VETS GWAC contains two distinct "functional areas" (FAs) that cover a broad range of information technology services and service-based solutions.

- FA 1 Systems Operations & Maintenance, which includes operating, managing, and/or maintaining any combination of IT operations, software or systems and associated IT security.
- FA 2 Information Systems Engineering, which includes designing, providing, installing and integrating IT software and/or systems, including IT security considerations.

**PROCEDURES:** There are two ways for DoD activities to use the VETS GWAC. These are direct orders and assisted acquisitions. Proper acquisition planning is required for all procurements regardless of the method of acquisition or the vehicle used.

For direct orders you must first obtain ordering authority:

- DoD contracting officers shall obtain a written delegation of ordering authority from GSA's VETS GWAC procuring contracting officer or other authorized contracting officer in GSA's Small Business GWAC Center. Delegation is not time consuming and includes a concise contract orientation, presentation of contracting officer's warrant and signature of the delegation document.
- All other provisions of law and regulation shall be followed; e.g., section 803 of the National Defense Authorization Act for Fiscal Year 2002, Federal Acquisition Regulation, and Defense Federal Acquisition Regulation Supplement as they pertain to ordering from an established multiple-award, indefinite-delivery, indefinite-quantity contract.
- Additionally, orders shall be placed in accordance with the ordering guidelines and policies established by the GSA for use of the VETS GWAC.
- For information about the VETS GWAC and delegation of ordering authority, go to <http://www.gsa.gov/vetsgwac> or contact the GSA Small Business GWAC Center at (877) 327-8732.

For assisted acquisitions where the DoD activity requests the GSA Office of Assisted Acquisition

Services to place orders on its behalf, you must comply with the Under Secretary of Defense (Comptroller) guidance of October 16, 2006, "Non-Economy Act Orders," and the Department's policy on "Proper Use of Non-DoD Contracts." These policies may be found on the Defense Procurement and Acquisition Policy website at <http://www.acq.osd.mil/dpap/specificpolicy/index.htm>. You can review additional information about GSA's assisted acquisition services at <http://www.gsa.gov/aas>.

In addition to using the VETS GWAC contract vehicle, Contracting Officers are encouraged to maximize business opportunities and awards to SDVOSB concerns in accordance with the FAR Subpart 19.14 which allows Contracting Officers to set-aside acquisitions for competition restricted to SDVOSB concerns.

My staff points of contact are Ms. Susan Pollack for SDVOSB policy, (703) 697-8336, [susan.pollack@osd.mil](mailto:susan.pollack@osd.mil), and Mr. Mike Canales for Interagency Contracting policy, (703) 695-8571, [Michael.canales@osd.mil](mailto:Michael.canales@osd.mil).

  
Shay D. Assad  
Director, Defense Procurement  
and Acquisition Policy

# A Day for Training & Celebration

GSA held a training conference and celebration in June for the Veterans Technology Services Governmentwide Acquisition Contract (VETS GWAC). More than 250 people attended the event held at a Washington, D.C., hotel. Attendees included 135 individuals representing VETS GWAC contract holders and their business partners, as well as 100 representatives of 23 federal agencies.

Conference attendees received instruction on the use of the VETS GWAC, as well as informational panel sessions on topics that included “Top 10 Ways to Improve IT Requirements Definition and Preparation of Task Orders,” and “How to Manage IT Investments through Partnerships with Small Business.” Keynote addresses were provided by GSA Administrator Lurita Doan, GSA Chief of Staff John Phelps and Deputy Secretary of Veterans Affairs Gordon Mansfield.



from Left: **Brad Scott**, GSA Regional Administrator: Heartland Region, **John Phelps**, GSA Chief of Staff, **Lurita Doan**, GSA Administrator and **Gordon Mansfield**, Deputy Secretary of Veterans Affairs.



from Left: **Lisa Akers**, Director of GSA FEDSIM and **Jean Oyler**, Director of Business Development, GSA Small Business GWAC Center.



## GSA leader recognized at the National Veteran Conference

At the 3rd Annual National Veteran Small Business Conference & Expo held in Las Vegas, June 25-28, the Small Business GWAC Center's Director, Mary Parks, received the Rolling Thunder Veterans Champion Award for “Outstanding Effort of Promoting Veterans Entrepreneurship” in her support of GSA's Veterans Initiative and leading the creation of the GSA VETS GWAC. In addition, Mary accepted the Center for Veterans Enterprise (CVE) Team Award on behalf of the Small Business GWAC Team for their tireless efforts to implement the VETS GWAC.



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- Instructional Design, and Modeling & Simulation
- SCE/CMM/CMMI Analyses and Implementation Support
- Chief Knowledge Officer (CKO) Support
- Configuration Management and Licensing
- Database Design and Admin and Data Storage Mgt
- E-Business Planning and Support
- Electronic Commerce and Data Interchange Support
- Independent Verification and Validation
- Information Architecture Analysis and Web Object Indexing
- Information Management Life Cycle Planning/Support
- Internet System Architecture and Webmaster Support
- Mainframe/Data Processing System Support
- Media/Training Center/Video Teleconferencing Support
- Emerging Technologies
- Integration Support
- Technical Support
- Disaster Recovery, Continuity of Operations, and Contingency Planning
- Systems Vulnerability Analysis/Assessment and Risk Assessment
- Computer Security Awareness, and Training
- Secure Managed Email Service (SMEMS)
- Global Information Systems
- Infrastructure Quality Assurance
- Software Life Cycle Management (SLCM)
- Security Certification and Accreditation
- Managed E-Authentication Service
- Office Automation Support/Help Desk Support
- Public Key Infrastructure (PKI)
- Performance Measures and Metrics Planning
- Emerging Technologies
- Seat Management
- Section 508 Compliance Assistance
- Supply Chain Management
- Systems Management Support
- Test and Evaluation Support (including Computer Based Training)
- Virtual Data Center
- Anti-Virus Management Service
- Network Support
- Managed Firewall Service
- Privacy Data Protection
- Telemedicine
- Biometrics

Service-Disabled  
Veteran-Owned

GSA IT Schedule 70  
GS-35F-0142N

GSA VETS GWAC  
GS-06F-0548Z

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